

## Quantitative Financial Analyst

Location: US-FL-Clearwater

Pos. Type: Full Time

### Responsibilities:

Work closely with senior management to operate all financial analysis, underwriting, deal valuation, and deal structuring and to develop Brookline's core analytical capabilities by creating a model library to assist in the management of high-priority and significant commercial real estate projects. Responsible for working with CFO to provide support in strategic financial decisions and outcomes.

### Responsibilities include:

- Design, control, and incorporate advanced algorithms and other mathematical simulation techniques to help decision making in quantitative financial analysis, to include quantitative corporate finance/financial engineering (portfolio optimization, optimization of capital structure, developing and balancing risk and return allocations among the various contributors, optimizing investment promote and financial waterfall structures, synthetic deal structures related to profit sharing), investment strategies (valuation and assessment of opportunities, choice of built product and use mix, timing of investment/development/divestment) as well as financial risk modeling (sensitivity and scenario analysis).
- Remain accountable for maintaining all financial and analytic quantitative models within the company. Conduct financial risk analysis (scenario and sensitivity analysis).
- Model and assess multiple alternative commercial real estate product types (retail, office, multifamily, and mixed-use).
- Develop and maintain all acquisition, development, redevelopment, and disposition models within the model library.
- Merge, relate, and extrapolate financial data from separate and distinct data sets.
- Identify, analyze, and interpret trends or patterns in complex data sets.
- Acquire data from both primary or secondary data sources, filter relevant information, and maintain databases/data systems.
- Locate and define new process improvement opportunities.
- Collaborate and cooperate with co-workers to source new opportunities.
- Remain abreast of trends and movements in commercial real estate and development.
- Speak and present both internally and externally, when necessary, to promote the story of our offering, the data supporting our value proposition, and the basis of our financial modeling to partners, investors, and lending institutions.
- Visualize and communicate data to technical and non-technical audiences.
- Understand and communicate issues related to funds, institutional investors, institutional lenders, and other participants in the capital markets.

### Qualifications:

- Must have Master's degree in Finance, Real Estate or Real Estate Development
- 5 years of experience in the job offered or 5 years of experience in the financial or real estate sector dealing with real estate quantitative finance, risk analysis and deal structuring.

- The stated experience must include at least 3 years involving the following: (1) quantitative corporate finance/financial engineering (optimal capital structure, methods of dividing the risks and returns among the various contributors, promote simulation in financial waterfall structures); (2) investment strategy (valuation and assessment of opportunities); and (3) financial risk modeling (sensitivity and scenario analysis).
- Must also be proficient in Microsoft Excel and/or VBA as demonstrated through prior education, work experience, and/or certification.
- Periodic travel to the west coast of Florida and along U.S. east coast.

Mail resume to Nicole Smigliani, CFO, Brookline Management, LLC, 14004 Roosevelt Blvd., Suite 601C, Clearwater, FL 33762.